POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS

(Short Tons K20)

JANUARY - MARCH 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	427	0	0	427
Australia	672	11,799	23,552	0	0	36,023
Bangladesh	10,497	0	0	0	0	10,497
Belgium	6,944	0	0	0	0	6,944
Brazil	8,271	1,934	13,572	0	317	24,094
Chile	7,399	0	0	0	2,425	9,824
Columbia	0	0	12,077	0	2,715	14,792
Costa Rica	6,932	2,095	0	0	1,120	10,147
Denmark	24,194	0	0	0	0	24,194
Ecuador	0	0	1,984	0	0	1,984
Guatemala	0	0	7,429	0	0	7,429
Honduras	1,075	0	0	0	0	1,075
India	87,967	0	0	6,073	0	94,040
Indonesia	112,097	0	0	0	0	112,097
Ireland	0	0	4,009	0	0	4,009
Italy	9,953	0	0	0	0	9,953
Jamaica	0	0	1,836	0	0	1,836
Japan	31,098	19,849	12,957	21,812	11,051	96,767
Korea	61,638	0	0	0	0	61,638
Malaysia	44,821	0	0	0	0	44,821
Mexico	16,262	16	0	0	5,961	22,239
New Zealand	20,144	0	0	0	0	20,144
Peru	2,778	0	0	0	2,149	4,927
Philippines	3,699	0	0	0	127	3,826
Puerto Rico	0	0	0	0	11	11
South Africa	3,326	0	4,006	0	0	7,332
Sri Lanka	3,335	0	0	0	0	3,335
Switzerland	27,569	0	0	0	0	27,569
Taiwan	26,131	0	0	0	0	26,131
Venezuela	16,320	0	13,015	0	0	29,335
TOTAL AG:	533,122	35,693	94,864	27,885	25,876	717,440
NON-AGRICULTURAL						
Italy	0	-	-	10,430	0	10,430
Japan	212	-	-	12,237	0	12,449
Korea	0	-	-	6,080	0	6,080
Mexico	972	-	-	0	0	972
Puerto Rico	3	-	-	0	0	3
United Kingdom	51	-	-	0	0	51
TOTAL NON-AG:	1,238	-	-	28,747	0	29,985
TOTAL EXPORTS:	534,360	35,693	94,864	56,632	25,876	747,425

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - CANADIAN PRODUCERS

(Short Tons K20)

JANUARY - MARCH, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	672	11,799	23,552	0	36,023
Bangladesn	10,497	0	0	0	10,497
Brazil	8,271	0	5,335	0	13,606
Chile	7,399	0	0	0	7,399
Columbia	0	0	8,415	0	8,415
Costa Rica	6,932	2,095	0	0	9,027
Denmark	24,194	0	0	0	24,194
Guatemala	0	0	7,429	0	7,429
India	73,807	0	0	6,073	79,880
Indonesia	112,097	0	0	0	112,097
Ireland	0	0	4,009	0	4,009
Italy	9,953	0	0	0	9,953
Jamaica	0	0	1,836	0	1,836
Japan	20,703	17,731	12,957	21,812	73,203
Korea	61,638	0	0	0	61,638
Malaysia	44,821	0	0	0	44,821
New Zealand	6,816	0	0	0	6,816
Philippines	3,699	0	0	0	3,699
South Africa	3,326	0	4,006	0	7,332
Sri Lanka	3,335	0	0	0	3,335
Switzerland	27,569	0	0	0	27,569
Taiwan	26,131	0	0	0	26,131
Venezuela	16,320	0	13,015	0	29,335
TOTAL AG:	468,180	31,625	80,554	27,885	608,244
NON-AGRICULTURAL					
Italy	0	-	-	10,430	10,430
Japan	200	-	-	12,237	12,437
Korea	0	-	-	6,080	6,080
United Kingdom	51	-	-	0	51
TOTAL NON-AG	251	-	-	28,747	28,998
TOTAL EXPORTS	645,814	29,728	168,874	237,850	1,082,266

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K_2O)

JANUARY-MARCH

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,946,547	1,700,814	+14.4	356,990	349,310	+ 2.2	2,303,537	2,050,124	+12.4
(+) Production	1,906,749	2,152,082	-11.4	222,846	406,484	-45.2	2,129,595	2,558,566	-16.8
(-) Ending Inventory	1,945,902	2,068,366	- 5.9	255,815	335,590	-23.8	2,201,717	2,403,956	- 8.4
(=) Total Disappearance	1,907,394	1,784,530	+ 6.9	324,021	420,204	-22.9	2,231,415	2,204,734	+ 1.2
(-) Exports	637,242	549,988	+15.9	110,183	175,494	-37.2	747,425	725,482	+ 3.0
(=) Disappearance-Canada & United States	1,270,152	1,234,542	+ 2.9	213,838	244,710	-12.6	1,483,990	1,479,252	+ .3

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
JANUARY-MARCH QUARTER 1986 AND 1985

	PRODUCTION K_2O JAN-MAR		ENDING INVENTORY K_2O MAR 31		DISAPPEARANCE K_2O JAN-MAR	
	1986	1985	1986	1985	1986	1985
Spec.Std.Muriate	54,269	50,941	42,643	25,747	54,661	43,642
Standard Muriate	510,006	735,423	607,698	594,316	625,847	609,373
Chemical Muriate	24,880	29,583	9,939	14,222	28,383	21,051
Coarse Muriate	577,743	692,985	654,269	826,395	513,657	591,174
Granular Muriate	715,253	727,206	643,097	655,077	754,947	649,920
Soluble Muriate	184,538	253,740	158,802	199,974	182,203	214,926
Sulphates	62,906	68,688	85,269	88,225	71,717	74,648
Total	2,129,595	2,558,566	2,201,717	2,403,956	2,231,415	2,204,734

	AGRICULTURAL SALES K_2O JAN-MAR				NON-AGRICULTURAL SALES K_2O JAN-MAR				TOTAL SALES K_2O AG & NON-AG JAN-MAR	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
Spec.Std.Muriate	-	661	37,212	44,293	-	-	-	-	37,212	44,954
Standard Muriate	129,005	119,065	495,910	479,321	47,009	30,085	971	2,405	672,895	630,876
Chemical Muriate	-	-	-	-	14,787	27,161	267	764	15,054	27,925
Coarse Muriate	520,901	605,048	35,693	49,264	-	-	-	-	556,594	654,312
Granular Muriate	670,301	511,147	94,864	95,165	-	-	-	-	765,165	606,312
Soluble Muriate	120,746	130,507	27,885	18,818	31,133	38,794	28,747	15,658	208,511	203,777
Sulphates	45,641	54,039	25,876	19,794	954	698	-	-	72,471	74,531
Total	1,486,594	1,420,467	717,440	706,655	93,883	96,738	29,985	18,827	2,327,902	2,242,687

Note: Exports are listed on reverse side.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
JANUARY-MARCH QUARTER 1986 AND 1985

	PRODUCTION K2O JAN-MAR		ENDING INVENTORY K2O MAR 31		DISAPPEARANCE K2O JAN-MAR	
	1986	1985	1986	1985	1986	1985
Spec.Std.Muriate	54,269	50,941	42,643	25,747	54,661	43,642
Standard Muriate	416,423	571,885	487,161	504,626	494,395	435,551
Chemical Muriate	21,480	23,775	5,478	12,645	26,190	14,016
Coarse Muriate	561,344	663,905	635,167	774,095	482,556	559,064
Granular Muriate	671,029	603,607	623,064	557,958	673,423	531,442
Soluble Muriate	182,204	237,969	152,407	193,295	176,169	200,815
Total	1,906,749	2,152,082	1,945,902	2,068,366	1,907,394	1,784,530

	AGRICULTURAL SALES K2O				NON-AGRICULTURAL SALES K2O				TOTAL SALES K2O AG & NON-AG	
	U.S. & CANADA JAN-MAR		EXPORTS JAN-MAR		U.S. & CANADA JAN-MAR		EXPORTS JAN-MAR		JAN-MAR	
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
Spec.Std.Muriate	-	661	37,212	44,293	-	-	-	-	37,212	44,954
Standard Muriate	109,508	77,986	430,968	374,596	18,014	6,049	-	(1)	558,490	458,630
Chemical Muriate	-	-	-	-	12,639	20,473	251	416	12,890	20,889
Coarse Muriate	497,721	584,219	31,625	37,787	-	-	-	-	529,346	622,006
Granular Muriate	609,657	426,746	80,554	58,421	-	-	-	-	690,211	485,167
Soluble Muriate	118,893	126,133	27,885	18,818	29,535	29,084	28,747	15,658	205,060	189,693
Total	1,335,779	1,215,745	608,244	533,915	60,188	55,606	28,998	16,073	2,033,209	1,821,339

Note: Exports are listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - U. S. PRODUCERS

(Short Tons K20)

JANUARY - MARCH, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	427	0	0	427
Belgium	6,944	0	0	0	0	6,944
Brazil	0	1,934	8,237	0	317	10,488
Chile	0	0	0	0	2,425	2,425
Columbia	0	0	3,662	0	2,715	6,377
Costa Rica	0	0	0	0	1,120	1,120
Ecuador	0	0	1,984	0	0	1,984
Honduras	1,075	0	0	0	0	1,075
India	14,160	0	0	0	0	14,160
Japan	10,395	2,118	0	0	11,051	23,564
Mexico	16,262	16	0	0	5,961	22,239
New Zealand	13,328	0	0	0	0	13,328
Peru	2,778	0	0	0	2,149	4,927
Philippines	0	0	0	0	127	127
Puerto Rico	0	0	0	0	11	11
TOTAL AG:	64,942	4,068	14,310	0	25,876	109,196
NON-AGRICULTURAL						
Japan	12	-	-	0	0	12
Mexico	972	-	-	0	0	972
Puerto Rico	3	-	-	0	0	3
TOTAL NON-AG	987	-	-	0	0	987
TOTAL EXPORTS	65,929	4,068	14,310	0	25,876	110,183